



SFD  
الصندوق السعودي للتنمية  
Saudi Fund for Development



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Number : [REDACTED]  
Regarding : Bengkulu RSPTN Tender Results Report

To Authorized User of the Budget

Bengkulu University, Ministry of Education, Culture, Research and Technology

Bengkulu

We respectfully inform you that the Bidding Committee of the Ministry of Education, Culture, Research and Technology for the Civil Work of The Establishment of University of Bengkulu's Hospital Project work package according to Assignment Letter number 2498/A7/KP.07.00/2023 dated January 24 2023 conveying related tender results with chronological details as follows:

1. That the Establishment of University of Bengkulu's Hospital Project Construction Tender is in accordance with the schedule that has been prepared:
  - a. Tender announcement June 19 2023 to August 25 2023
  - b. Providing Explanation June 27, 2023
  - c. Opening of hardcopy and softcopy of bidding documents August 25 2023
  - d. Evaluation of Qualifications and Technical Proposals 25 August to 29 September 2023
  - e. Announcement of qualified participants based on technical proposals 2 October 2023
  - f. Opening Price Bid
  - g. Audit by the Inspectorate General of the Ministry of Education, Culture, Research and Technology
  - h. Re-evaluation of Qualifications and Technical Proposals according to Review Result Notes of the Inspectorate General of the Ministry of Education, Culture, Research and Technology
  - i. Reopening of price offers
2. We can report that of the [REDACTED] 3 providers complied with the qualification, administrative and technical requirements:

| No | Bidder     | Qualification Evaluation | Technical Evaluation | Technical Grade | Evaluation Result | Remark                                                                                                                                                                                                                                                                     |
|----|------------|--------------------------|----------------------|-----------------|-------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1  | [REDACTED] |                          |                      |                 |                   |                                                                                                                                                                                                                                                                            |
| 2  | [REDACTED] |                          |                      |                 |                   | Do not meet the financial capability of a minimum of USD 4.7 Million in accordance with ITB 2.6 Evaluation Procedure of Qualification Section Financial Situation and Performance 3.1 (Financial Capabilities)                                                             |
| 3  | [REDACTED] |                          |                      |                 |                   | Failed in required managerial personnel based on similar experience submitted so that the offer was rejected at the technical evaluation stage in accordance with Sec. III Evaluation and Qualification Criteria No. 1.3.2 Key Staff                                       |
| 4  | [REDACTED] |                          |                      |                 |                   |                                                                                                                                                                                                                                                                            |
| 5  | [REDACTED] |                          |                      |                 |                   |                                                                                                                                                                                                                                                                            |
| 6  | [REDACTED] |                          |                      |                 |                   | Failed because the bidding committee had not received the bidder's documents until the document opening stage that was carried out on August 25 2023 at 15.00 WIB                                                                                                          |
| 7  | [REDACTED] |                          |                      |                 |                   | Failed due to the calculation of the total average annual construction turnover for the last 5 years did not meet the minimum threshold of USD 12,800,000 in accordance with ITB 2.6 Evaluation Procedure of Qualification Section Financial Situation and Performance 3.2 |

With the price bid as follows:

| No | Bidder     | Softcopy of Bid Price | Hardcopy of Bid Price | Softcopy of Bid Price Value | Hardcopy of Bid Price Value | Remark |
|----|------------|-----------------------|-----------------------|-----------------------------|-----------------------------|--------|
| 1  | [REDACTED] |                       |                       |                             | 0                           |        |
| 2  | [REDACTED] |                       |                       |                             |                             |        |
| 3  | [REDACTED] |                       |                       |                             |                             |        |

3. In accordance with the results of the Inspectorate General Team's review on 16 to 18 October 2023 which recommendations are:
  - a. Asking the Bidding Committee to re-evaluate by inviting [REDACTED] for opening of price bids.
  - b. Based on the results of the re-evaluation, the bidder is then with lowest bidding price to be proposed and discussed in meetings with relevant echelon I leaders in order to obtain approval to determine the winner;
4. Then the bidding committee carried out a re-evaluation according to the recommendations of the Inspector General which were announced via website and email with document number [REDACTED] 3 to the bidders on October 23, 2023;
5. From the results of the re-evaluation we can report that only 4 bidders out of registered 7 bidders that meet the qualification, administrative and technical requirements:

| No | Bidder                                          | Qualification Evaluation | Technical Evaluation | Technical Grade | Evaluation Result | Remark                                                                                                                                                                                                                                                                     |
|----|-------------------------------------------------|--------------------------|----------------------|-----------------|-------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1  | [REDACTED]<br>(Pelsero)                         |                          |                      |                 |                   |                                                                                                                                                                                                                                                                            |
| 2  | PT. [REDACTED]<br>WILAYAH<br>BANGUNAN<br>GEDUNG |                          |                      |                 |                   | Do not meet the financial capability of a minimum of USD 4.7 Million in accordance with ITB 2.6 Evaluation Procedure of Qualification Section Financial Situation and Performance 3.1 (Financial Capabilities)                                                             |
| 3  | [REDACTED]                                      |                          |                      |                 |                   |                                                                                                                                                                                                                                                                            |
| 4  | KARYA                                           | PASSED                   | PASSED               | 56,24           | PASSED            |                                                                                                                                                                                                                                                                            |
| 5  | [REDACTED]                                      |                          |                      |                 |                   |                                                                                                                                                                                                                                                                            |
| 6  | [REDACTED]                                      |                          |                      |                 |                   | Failed because the bidding committee had not received the bidder's documents until the document opening stage that was carried out on August 25 2023 at 15.00 WIB                                                                                                          |
| 7  | [REDACTED]                                      |                          |                      |                 |                   | Failed due to the calculation of the total average annual construction turnover for the last 5 years did not meet the minimum threshold of USD 12,800,000 in accordance with ITB 2.6 Evaluation Procedure of Qualification Section Financial Situation and Performance 3.2 |

With the price bid reopening results via online as follows:

| No | Bidder     | Softcopy of Bid Price | Hardcopy of Bid Price | Softcopy of Bid Price Value | Hardcopy of Bid Price Value | Remark                                                   |
|----|------------|-----------------------|-----------------------|-----------------------------|-----------------------------|----------------------------------------------------------|
| 1  | [REDACTED] |                       |                       |                             |                             |                                                          |
| 2  | [REDACTED] |                       |                       |                             |                             |                                                          |
| 3  | [REDACTED] |                       |                       |                             |                             |                                                          |
| 4  | [REDACTED] |                       |                       |                             |                             | Bidder statement using exchange rate of Rp. 15,200/1 USD |

The 4 bidders were present at the reopening of the price bid offer via zoom, and subsequently we send the minutes the reopening of the price bid meeting via email. PT. PP urban did not sign The minutes of the meeting that was prepared during the zoom meeting, however they sent an email 3 days later (27 October 2023) in which they request to change the contents of the minutes from the original that they stated at the meeting that they would use exchange rate of [REDACTED] D becomes Rp. 1 [REDACTED] 1 USD. The Bidding Committee did not follow up the request since it had been conveyed previously during the meeting that their proposed exchange rate is Rp. 1 [REDACTED];

- Then on November 14 2023, via online media Zoom, the 1<sup>st</sup> expose meeting was held to determine the potential winner who will be submitted to the KPA, but there are differences of opinion between the Bidding Committee and the Inspectorate General team regarding the exchange rate used so the meeting to determine the winner was postponed until the results of consultations with LKPP and SFD is carried out
- On November 16 2023, a consultation meeting was held with LKPP via online zoom media with the conclusions:

- a. The PMU from Bengkulu University will assist in the process of escalating problems to the SFD
  - b. Internal discussions and consultations will be held with Government Goods and Services Procurement Policy Institutions
  - c. A re-clarification process is needed to clarify the bid price submitted and converted to rupiah together with all invited providers in accordance with the request of the Inspectorate General team.
  - d. Prepare objection answers if there are objections regarding the process of re-clarification and determining the winner in this tender.
8. On December 4, 2023, a clarification of the re-price offer was carried out via online media
9. Then on December 11, the 2<sup>nd</sup> expose meeting was held via online media Zoom and due to problems, the meeting was postponed and an echelon I agreement could not be reached
10. Because there was no agreement at the second expose meeting held previously, a third exposure meeting was held on December 18 2023 with the following discussion results:
  - a. In accordance with the results of discussions at the meeting regarding the requirements clause in ITB 15.1 point A bid Document, where the bid price should be in rupiah, then the bid price submitted other than rupiah does not meet the requirements.
  - b. The Working Group Team immediately submits proposals for potential providers which will be determined by the Rector of Bengkulu University as Authorized User of the Budget
  - c. The Rector of Bengkulu University as Authorized User of the Budget before determining the winner will ask for the opinion of Echelon 1 leaders.
11. In accordance with the results of the 3<sup>rd</sup> Expose Meeting, the Bidding Committee re-evaluated the bidder which does not comply with the provisions in the event that the offer submitted is not using the Rupiah in the bid in accordance with Instruction To Bidder (ITB) 15.1;

| No | Bidder     | Softcopy of Bid Price | Hardcopy of Bid Price | Softcopy of Bid Price Value | Hardcopy of Bid Price Value | Remark |
|----|------------|-----------------------|-----------------------|-----------------------------|-----------------------------|--------|
| 1  | [REDACTED] | [REDACTED]            | [REDACTED]            | [REDACTED]                  | [REDACTED]                  | ED     |
| 2  | [REDACTED] | [REDACTED]            | [REDACTED]            | [REDACTED]                  | [REDACTED]                  |        |
| 3  | [REDACTED] | [REDACTED]            | [REDACTED]            | [REDACTED]                  | [REDACTED]                  |        |
| 4  | [REDACTED] | NOT                   | NOT                   | [REDACTED]                  | [REDACTED]                  |        |

12. In accordance with the results of the re-evaluation result of the Bidding Committee and following the results of the 3<sup>rd</sup> Exposure Meeting above, the Bidding Committee hereby submits a proposal for a potential winner, namely:

| No | Bidder | Softcopy of Bid Price | Hardcopy of Bid Price | Softcopy of Bid Price Value | Hardcopy of Bid Price Value | Remark                         |
|----|--------|-----------------------|-----------------------|-----------------------------|-----------------------------|--------------------------------|
| 1  |        |                       |                       |                             |                             | 1 <sup>st</sup> Rank Candidate |
| 2  |        |                       |                       |                             |                             | 2 <sup>nd</sup> Rank Candidate |
| 3  |        |                       |                       |                             |                             | 3 <sup>rd</sup> Rank Candidate |

13. Whereas based on the 4th (fourth) expose meeting on Friday 29 December 2023, after scrutinizing the presentation and explanation from the Bidding Committee, as well as responses and discussions from the Director General of Higher Education, Ministry of Education, Culture, Research and Technology, Inspector General of the Ministry of Education, Culture, Research and Technology, as well as other meeting participants, it was agreed that the civil work package for The Establishment Of University Of Bengkulu's Hospital Project will be as follows:

| No | Bidder | Rank | Bid Price Value IDR | Technical Grade | Notes                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|----|--------|------|---------------------|-----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1  |        | 1    |                     | 98,07           | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 2  |        | 2    |                     | 87,33           | <ol style="list-style-type: none"> <li>Offer Letter and Budget amounting to not in accordance with ITB Bidding Document 15.1 a;</li> <li>Did not filling in Form Table C which should be used as a reference for the exchange rate that will be used as a conversion from USD to Rupiah;</li> <li>At the opening of the bid on October 25 2023 and attended by other providers, the exchange rate submitted to the Bidding Committee was 1 US\$ = 15,000,-;</li> <li>Did not return the signed Minutes of Meeting for the Opening Bid price on October 25 2023 to the Bidding Committee.</li> </ol> |
| 3  |        | 3    |                     | 98,24           | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 4  |        | 4    |                     | 94,33           | <ol style="list-style-type: none"> <li>Offer letter in USD amounting to not in accordance with ITB Bidding Document 15.1 a;</li> <li>Fill in Table C Form with a conversion rate of 1 USD = 15,000,-;</li> <li>Cost Budget Plan in rupiah</li> </ol>                                                                                                                                                                                                                                                                                                                                                |

We kindly request that the Rector of the University of Bengkulu as the authorized user of the budget for the Civil Work package for The Establishment of the University of Bengkulu's Hospital Project to follow up by determining the winner for this tender. Thank you.

Bidding Committee

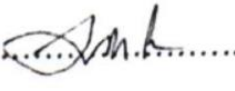
[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

1.   
2.   
3.   
4.   
5. 

Copy of this letter are also sent to:

1. Head of Government Goods and Services Procurement Work Unit, General and Procurement of Goods and Services Bureau, Ministry of Education, Culture, Research and Technology.
2. Commitment Officer of the Civil Work of The Establishment of the University of Bengkulu's Hospital.